

# Prepress Systems and strategies

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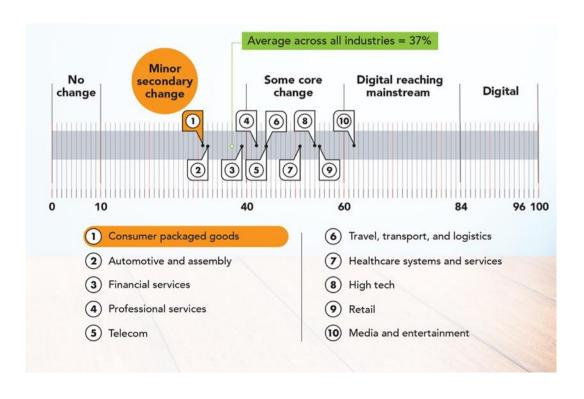
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#### **Digitization in Labels & packaging**

 Level of digitization in "consumer packaged goods" lowest of the surveyed industries



## So, how would you answer this question:

"If you consider your business, across all functions and departments: how digital is your business on a scale from 0 to 100?"

# It all starts with a digital press....but the entire organization is affected





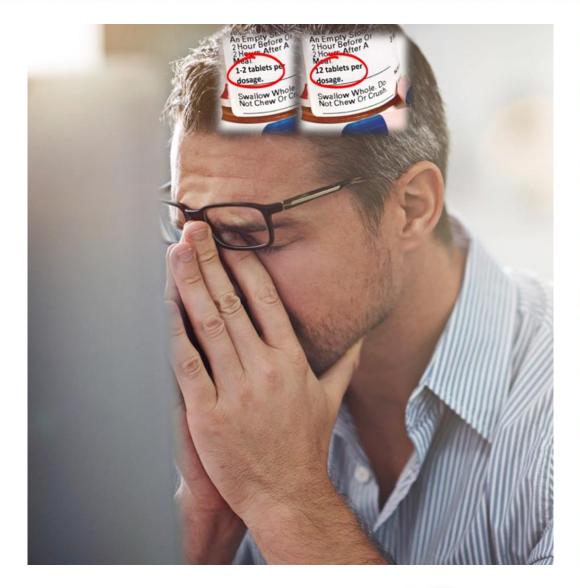


## Converter challenges

- More, but shorter print runs faster
- Incomplete job information
- Long approval cycles
- Inefficient manual processes
- Homegrown MIS
- Complexity of running mixed printing processes
- Poor uptime of expensive equipment

## The prepress challenge

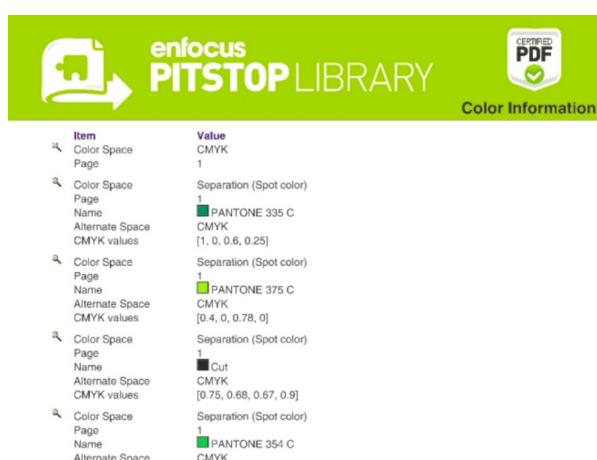
- Quality level of incoming jobs is poor and getting worse
- Complexity of incoming jobs increases to maximize shelf shout
- Zero tolerance for errors
- More jobs per day
- Shorter lead times





## Preflight Incoming Jobs

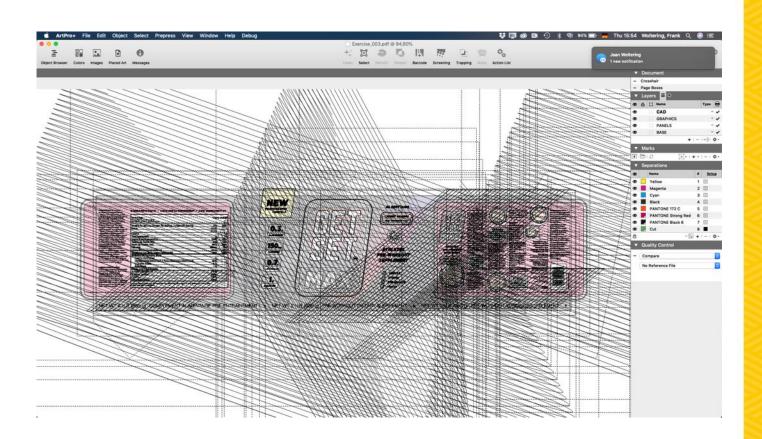
- Check for missing data/parameters & immediately react to the customer
- Flag quality risks
- Automatically fix
- Stop errors from coming in





## Secure Editing

- It is sooo easy to fix something and at the same time break something else
- Make sure you do not need to de-compose the file structure in order to edit.
- Make sure you touch only those objets you need to change!





## Super Fast Editing...

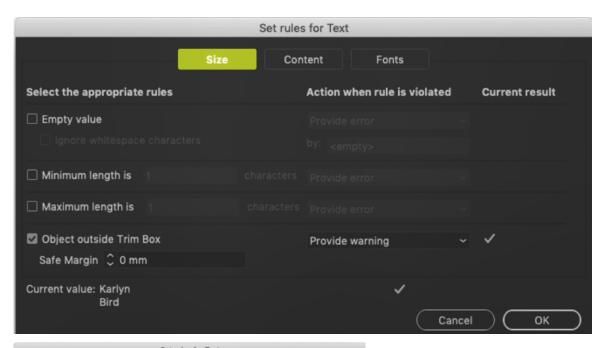
- The fastest edits are those that you do not need to make
- Issues with incoming color are amongst the top 3 time-consuming tasks for a prepress operator...
- ... as well the most dangerous one

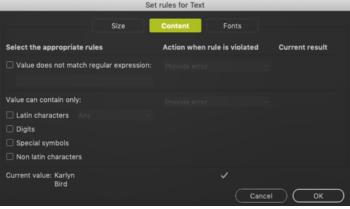




## Quality Control of Variable Data Jobs

- It is hard to quality control something you only see for the first time on press
- Comprehensive preflight tools and quality control for variable data





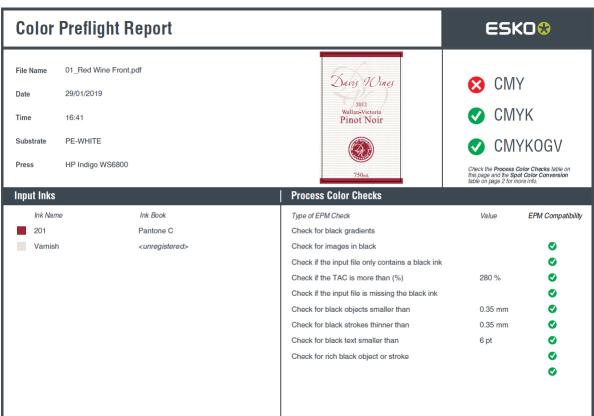


### Go-NoGo decision on color

- Verify if all colors can be achieved
- Maximize customer satisfaction
- Increase press speed (HP Indigo)
- Improve Overall Equipment Efficiency (OEE)







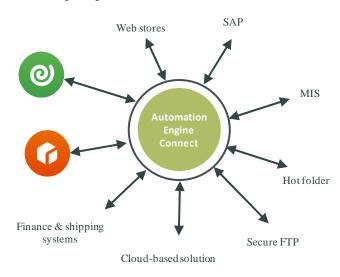


## Automate Routine tasks – Phased approach

- 1. Offload routine tasks from interactive applications
- 2. Adopt best practice workflows do not reinvent the wheel
- 3. Connect your MIS system
- 4. Advanced and bespoke automation



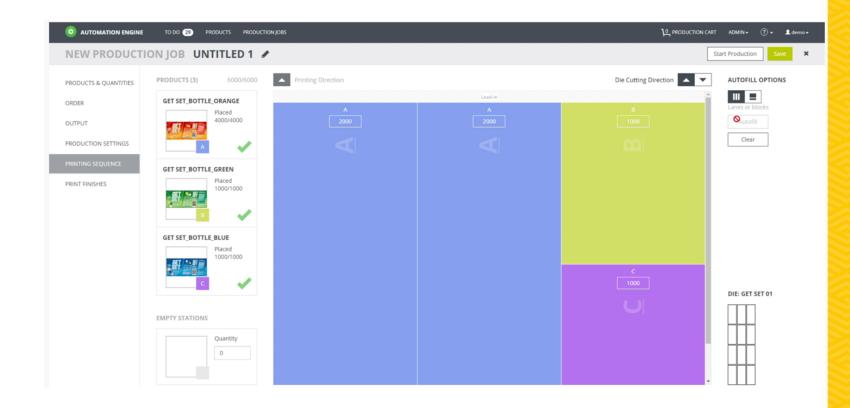






## Automation specific to digital: Lane Filling

Multigrid layout

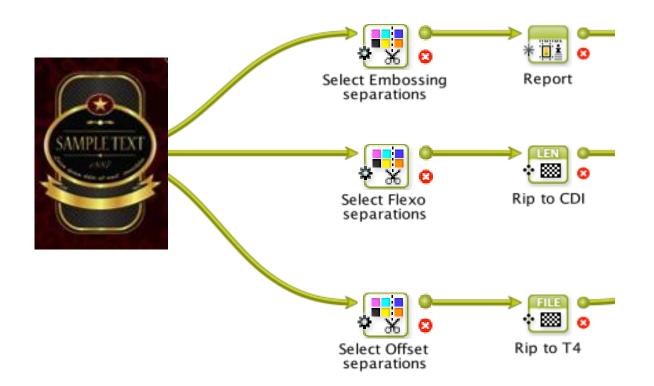




## Automation specific to digital: Hybrid printing

**Hybrid Press support** 

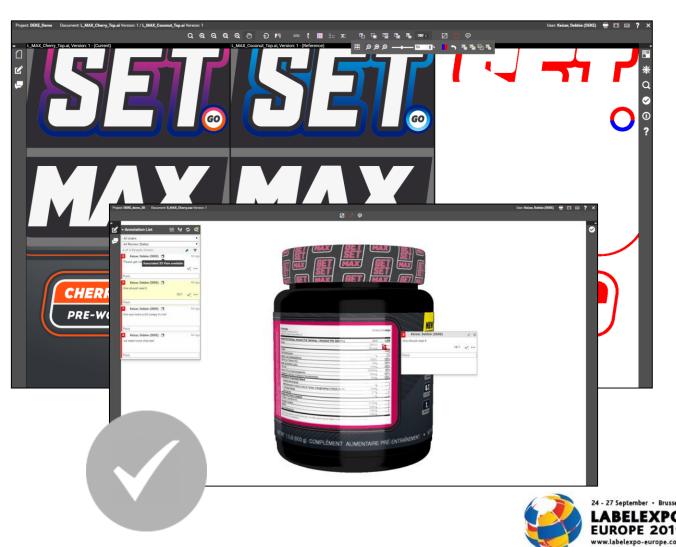
- Single source file
- Automatically applying correct parameters for the printing process
- Dramatically reduces human error





## Move to digital approval

- Reduce # of iterations
- Reduce the time to approval
- Avoid late approvals
- Clear digital trace of annotations & comments



## Connecting your MIS system

#### **Product level**

- Admin info
  - job ,project identification, customer, due dates, etc..
- Technical specifications
  - Sizes will be used in preflight to check against dimensions of the PDF to guarantee that this one is in sync with the specifications of the MIS
  - Winding
  - Substrate class
  - Intended print process
  - GTIN barcode value
  - Die shape
- Editing instructions
- Approval method

#### **Production level**

- Layout technical specifications
  - Actual production substrate
  - > Size of the substrate
  - > Step & repeat technical specs
    - #rows, #columns, cell sizes, gap sizes, which products to place in which lanes
- Platemaking specifications (conventional printing)
  - Plate type (dispro is calculated automatically)
- Digital press
  - > Target press, press preset
  - Esko Color Strategy
  - # lead in/out pages # of copies



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### The Digital Transformation Journey: what is your next step to digitization?

	REACTIVE	ORGANIZED	DIGITIZED	CONNECTED	INTELLIGENT
Customer communication	MANAGE	RISK	0	0	0
Internal communication	0	•	0	0	0
Artwork preparation	0	MODERNIZE MODERNIZE	<b>→</b> O	0	0
Good for print approval	0	0	0	0	0
Sheet layout	0	0	DISRUPT	0	<b>O</b>
Plate making	0	0	DIFFERENTI	ATE O	0
Press	0	0	0	0	0
Post-press	9	0	0	0	0
Packing & shipping logistics	•	0	0	0	0

